## **FINT2014**

## Thursday 6<sup>th</sup> November

	Track 1	Track 2	Track 3	Track 4	Track 5
Paper Session 1 0900-1030	Trust, Cooperation, and Diplomacy	Trust in Teams	Revisiting the Conceptualization of Trust	The Role of Trust in Customer and Client Relationships	
Session Chair					
	Trust-Building, Cooperation and Network Benefits. Anne Haugen Gausdal, (Buskerud and Vestfold University College - Norway) - Helge Svare, Guido Möllering	Trust and Distrust in Hybrid Virtual Teams - Perceptions of Trustworthiness Across Subgroup Boundaries. Marlen Katharina Glaesener & Thomas Afflerbach	Configurations of Trust in Peer Relationships at Work - Revisiting Cognition- and Affect- based Trust. Anja Iseke, (University of Paderborn - Germany)	Misleading by Example: the Effects of a Manager's Unfair Customer Treatment on Service Employee Performance and Trust. Joel Evans, (Sungkyunkwan University - Korea) - Jennifer Anderson Stephen W. Gilliland	
	International Trust and Public Diplomacy. Kirsten Mogensen, (Roskilde University - Denmark)	Ties that lead to trust: A Social Network Perspective on the Determinants of Trust In Teams. Stephen Jones, (University of Minnesota - USA) - Pri P Shah	Psychology and The Art of Trust Maintenance. Michele Williams, Liuba Belkin	Bifocal Trust in Medical Care Services as a Proactive Organizational Tool for Reducing Customer Aggressive Behavior. Amit Gur, Shay S. Tzafrir, Simon L. Dolan	
		Trust and Team Process	Diagnosing The Locus of	Identities, Roles and the	

		Within Human Resource Management Systems. Kidron Aviv, (The Max Stern Academic College of Yezreel Valley - Israel), Shay Tzafrir, Ilan Meshoulam	Trust: a Temporal Perspective For Trustee, Trustor, and Dyadic Influences on Perceived Trustworthiness. Pri Shah, (University of Minnesota/Carlson School of Management - USA), Stephen Jones	Leap of Faith.  Martin Mathews, (University of Westminster - UK)	
1030-1100 BREAK			Refectory		
1100-1200 Keynote			Prof Roger Mayer		
1200-1315 LUNCH			Refectory		
Paper Session 2 1315-1445	Trust Formation and Consumer Trust	Trust Violation and Repair	Trust and Personality, Leadership and Teams	Trust in the Public Sector	Context, Change and Trust at the Macro-level
Session Chair					
	Consumer's Retail-Brand Trust and Intentions to Purchase Credence Products. Sylvie Ducroux, (School of Business and Management - France)	Trust Repair Through Reporting in the Banking Sector. Jörn Basel, (Kalaidos University of Applied Sciences - Switzerland), Rolf Brühl,	Do You Trust or Distrust Me? The Role of Power in Assessing Others' Trust and Distrust. Laura M. Giurge, Marius Van Dijke, Xue Zheng, David De Cremer	Blue Light Operation Centrals: Communities of Trust. May-Britt Ellingsen,( Norway), Jane. S. Prichard, (Senior Lecturer in Health Sciences, University of Southampton, UK), Yngve Andersen, (Researcher, Norut, Tromsø, Norway)	The Role of Context in Trust Research: Multidisciplinary the way Forward? Pamela Yeow, (Kent Business School - UK), Danielle Tucker
	Swift Trust in Virtual Services: A Construal-level Perspective	How Effective are Social Accounts for Trust Repair?	Personality and Trust. Robert Sicora	Accounting for innovation: inter-organisational trust in	Management Change and Trust Discourse in the Transformation and

Teegan Green, (Queensland Ur Australia), Nicol Gillespie, Nicole	le .		developing health and social care. Stephanie Best, Jan Myers	Merger of Two University Organizations: Preliminary Findings of The Case Study. Sari-Johanna Karhapää, (University of Eastern Finland - Finland) - Taina Savolainen
To Trust Or Not Exploring the M Underlying Lead Follower Trust D Alison Legood, I Der Werff, Finia Buckley	der- Decisions. Lisa Van  Global Outsourcing. Ron Babin, Kim Bates	Forging Paths of Least Resistance: How Managers Integrate Their Efforts to Apply Organizational Controls and Demonstrate Their Trustworthiness. Chris Long, (Georgetown University / The McDonough School of Business - USA)	Working Title: Presumptive Determinants of General 'Administrational' Trust and Distrust. Peter Oomsels, Geert Bouckaert	Trust Among Shifting and Competing Values: Relationships in Hybrid Organisations Spinning Out of the Public Sector. Fergus Lyon, (Middlesex University / Business School - UK)
Trust Is For Doin Goals, Mind-set Trust. Johansen Svein (Harstad Univer College - Norwa Marcus Selart, E Espedal, Kjell G	online Consumer Responses to Toyota's Unintended Acceleration Crisis: Suggestions For Trust Repair. Wasti S. Nazli, (Middle	Catalina Enache, (Jacobs University Bremen - Germany)	The Nordic Welfare State and Institutional Trust – Do Migrants "Go Native"? Barbara Fersch, (University of Southern Denmark - Denmark) - Karen N. Breidahl	Trust and the Location Decision of Multinational Firms in Europe. Ruben De Bliek, M.J. Burger
Building Store Lo Thought Trust a		· ·	Three Dimensions of Trust Based Leadership. A Case	Trust and Distrust in Mobile Health Monitoring

	Satisfaction: The Moderating Role of Culture. Monica Grosso, Sandro Castaldo	and Politicians in a Transition Period: The Case of Tunisia. Hamida Skandrani, Malek Sghaier	Approaches of Leading Trust Researchers: Does it Matter? Neve Isaeva, Alexandra Bristow, Mark N.K. Saunders, Reinhard Bachmann	Study of Trust Based Leadership in a Large Public Organization. Søren Jagd, Tina Øllgaard Bentzen	Technologies in Organizational Networks. Alejandro Celeste Cantu
1445-1515 BREAK Including huddle time					
Paper Session 3 1515-1645	Trust in Employment Relationships	Trust Across Cultures and Within Unique Settings	Distrust, Trust Fragility, and Trust Maintenance		
Session Chair	HRM and Trust in Employer Organization - Does Trust Managers Have a Role? Mika Vanhala, (Lappeenranta University of Technology - Finland)	Trust Development in the Multicultural Context: The Case of Finnish-Russian Business Relationships.  Marina Weck	Surfing the Tsunamis: Exploring Trust and Distrust in the Context of the UK's Public Sector. Rosalind Searle, (Coventry University - UK), Antoinette Weibel, Ann Marie Nienaber, Alison Legood, Deanne Den Hartog		
	Trust Formation in Management Accountants By Managers – A Comparison of Men and Women. Christian Nitzl, (Munich University of the Federal Armed Forces -	Trust Across Cultures: Implications of Dignity, Face and Honor Logics. Syeda Arzu Wasti, (Sabanci University - Turkey), Ashley C. Fulmer, Hwee Hoon Tan	The Dynamics of Trust Protection and Preservation. Graham Dietz, Stefanie Gustafsson, Veronica Hope-Hailey, Rosalind Searle		

	Germany), Bernhard Hirsch, Ulrike Marx				
	Effects of Trust in Employment Relations On	Trust and Destructive Leadership During	The Fragility of Trust in Interorganizational		
	Employees' Attitudes and Intentions: A Multiple-foci and Dynamic Trust Approach. Alexandra Arnold, (University of Zürich - Switzerland), Anja Feierabend	International Military Operations: A Longitudinal Study. Maria Fors Brandebo, (National Defense College of Sweden - Sweden), Gerry Larsson	Relationships.  Bart Vanneste, (INSEAD - UK) - Onesun Yoo		
1715-1845 Keynote	Brig David Greenwo	ood: "How the exercise of le	adership and responsibility a	re fundamental in building a	nd sustaining trust"
1900	St. Mary's Guildhall Gala Dinner				

## Friday 7<sup>th</sup> November

Paper Session 4 0900-1030	Track 1	Track 2	Track 3	Track 4	Track 5
	Trust, Control, and Technology	Trust in NGOs and Public Sector Organizations	Trust in Institutions	Trust Deterioration and Repair	
Session Chair	Governance of Highly Complex and Highly Ambiguous Tasks: Trust, Control and Intrinsic Motivation. Frederique Six, (Vu	Interaction Between Trust and NGO Accountability. Miranti Kartika Dewi	Making Sense of War and Peace: From Extreme Distrust to Institutional Trust in Aceh, Indonesia.  Kirsten Mogensen,  (Roskilde University -	The Behavioral Determinants of Trust Deterioration in Negotiations. Dejun Tony Kong, (University of Richmond	
	University Amsterdam - Netherlands), Katinka Lünnemann, Duco Bannink		Denmark)	– USA), Serena Lu, Donald L. Ferrin, Kurt T. Dirks	
	The Game Changer: How Disagreement Between Subordinate Perception and Supervisor Intention of Control Affects Subordinates' Trust Within Technical Field-Service Teams.  Philipp Daniel Romeike, (Muenster University - Germany), Ann-Marie Nienaber, Gerhard Schewe	Street-level Bureaucracy in Public Collaborations: The Trust-building Challenge. Frederique Six, (Vu University Amsterdam - Netherlands), Hans van Ees, Duco Banninnk	An Organizing Framework of Trust in the Institutional Context.  Joseph Hamm, (Michigan State University – USA), Dr. Brian H. Bornstein	We Can't Go On Together With Suspicious Minds: Forecasting Errors In Evaluating The Appreciation of Denials. Chris Reinders Folmer, David De Cremer, Maarten Wubben, Madan Pillutla, Marius Van Dijke	

	Trust and Commitment in Ecosystems for NFC Services: Impact of Technology and Partner Relations On Technology Implementation. Alejandro Celeste Cantu, Andreas Bockisch	Temporal Orientation, Inter-organizational Fit, Relationship Management Capability, and Collaborative Performance Among International Humanitarian NGOS. Mohammad Moshtari,	Citizens' Trust in the European Commission – An Empirical Investigation of Trust Determinants. Simon Schafheitle, (Konstanz University – Germany), David F. Wember, Antoinette Weibel	Organizational Trust Repair Through Inaction: an Alternative Perspective. Sabina Siebert, (University of Glasgow – UK), Graeme Martin	
		(Hanken School of Economics - Switzerland)			
1030-1100 BREAK			Refectory		
1100-1200 Keynote	Chief Constable George Hamilton				
1200-1320 LUNCH			Refectory		
1320-1450 PANEL	Trust and Organisations panel	Teaching Trust - <b>Dr Graham Dietz</b>	Nordic Network		
1450-1510 BREAK			Refectory		
Paper Session 5 1530-1630	Trust and Performance	Trust, Intrinsic Motivation, and Cognition	Trust, Innovation and Creativity		
Session Chair					
	Quantitative Management of Trust Relationships in Oranizations. Peter Sommerer, (Canada)	The long and Short of Feeling Trusted: Construal Level Affects The Effect of Feeling Trusted on Cooperation. Gijsbertus Gerardus Van Houwelingen, David de	The Mediation Effects of Trust and Contracts on Knowledge Exchange and Innovation. Evidence From The European Machine Tool Industry. Jon Charterina, Imanol		

		Cremer	Basterretxea, Jon Landeta	
	Trust and Corporate Performance. Sandra Rothenberger, (Solvay Business School – Belgium), Florian Schmidt Koen Tackx	I Trust You and I Can, So Let's Do It! Kirsimarja Blomqvist, Anna-Maija Nisula	Trust as a Predictor of Innovation Network Ties. Nicole Gillespie, (Queensland University - Australia) - Rahmat shazi (First Author), John Steen	
	Repairing trust Via a Contract Enforcement Institution: Evidence From a Framed Field Experiment in a Peruvian Garment Cluster. Matthew Bird	The Impact of Different Levels of Organizational Trust on Employees' Decision to Disclose Sensitive Information. Ben Capell, Shay Tzafrir Simon Dolan, Guy Enosh	Creativity and the Dual Role of rust in Global Virtual Teams. Lena Zander, Olivia Kang Peter Zettinig, Audra I. Mockaitis, Kendall Herbert	
1630-1730	CHILLOUT			